

Customer Actual Sales & Budget

Debtor From : [] Agent From : [] Category From : [] Area From : []
 Debtor To : [] Agent To : [] Category To : [] Area To : []

SAMPLE TRADING (S) PTE LTD()

PROJECT CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
T. SALES OF 700-B001	78,418.71	22,669.50	0.00	0.00	0.00	33,854.10	0.00	36,429.75	0.00	0.00	0.00	0.00	171,372.06
T. BUDG. OF 700-B001	1,000.00	2,000.00	0.00	5,000.00	3,000.00	4,000.00	0.00	10,000.00	1,200.00	0.00	3,500.00	10,000.00	39,700.00
VARIANCE OF 700-B001	77,418.71	20,669.50	0.00	-5,000.00	-3,000.00	29,854.10	0.00	26,429.75	-1,200.00	0.00	-3,500.00	-10,000.00	131,672.06
% SALES OF 700-B001	45.76%	13.23%	0.00%	0.00%	0.00%	19.75%	0.00%	21.26%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF 700-B001	2.52%	5.04%	0.00%	12.59%	7.56%	10.08%	0.00%	25.19%	3.02%	0.00%	8.82%	25.19%	

700-C001 CARE SOFTWARE SOLUTIONS

<Non-Project>	72,213.75	0.00	0.00	0.00	0.00	0.00	31,807.65	0.00	33,390.00	0.00	0.00	0.00	137,411.40
	2,100.00	5,600.00	0.00	4,500.00	1,230.00	0.00	4,650.00	0.00	8,100.00	0.00	900.00	0.00	27,080.00
	70,113.75	-5,600.00	0.00	-4,500.00	-1,230.00	0.00	27,157.65	0.00	25,290.00	0.00	-900.00	0.00	110,331.40
02	29,717.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,717.63
WOODLAND CHECK POINT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	29,717.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,717.63
03	719.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	719.25
EXPO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	719.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	719.25

T. SALES OF 700-C001	102,650.63	0.00	0.00	0.00	0.00	0.00	31,807.65	0.00	33,390.00	0.00	0.00	0.00	167,848.28
T. BUDG. OF 700-C001	2,100.00	5,600.00	0.00	4,500.00	1,230.00	0.00	4,650.00	0.00	8,100.00	0.00	900.00	0.00	27,080.00
VARIANCE OF 700-C001	100,550.63	-5,600.00	0.00	-4,500.00	-1,230.00	0.00	27,157.65	0.00	25,290.00	0.00	-900.00	0.00	140,768.28
% SALES OF 700-C001	61.16%	0.00%	0.00%	0.00%	0.00%	0.00%	18.95%	0.00%	19.89%	0.00%	0.00%	0.00%	
% BUDG. OF 700-C001	7.75%	20.68%	0.00%	16.62%	4.54%	0.00%	17.17%	0.00%	29.91%	0.00%	3.32%	0.00%	

700-C002 COSMIC CONSTRUCTION PTE LTD

<Non-Project>	15,884.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,884.39
	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	3,000.00	1,000.00	2,000.00	0.00	0.00	0.00	11,000.00
	14,884.39	-1,000.00	0.00	-2,000.00	-1,000.00	0.00	-3,000.00	-1,000.00	-2,000.00	0.00	0.00	0.00	4,884.39
T. SALES OF 700-C002	15,884.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,884.39
T. BUDG. OF 700-C002	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	3,000.00	1,000.00	2,000.00	0.00	0.00	0.00	11,000.00
VARIANCE OF 700-C002	14,884.39	-1,000.00	0.00	-2,000.00	-1,000.00	0.00	-3,000.00	-1,000.00	-2,000.00	0.00	0.00	0.00	4,884.39
% SALES OF 700-C002	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF 700-C002	9.09%	9.09%	0.00%	18.18%	9.09%	0.00%	27.27%	9.09%	18.18%	0.00%	0.00%	0.00%	

700-D001 DELL COMPUTER PTE LTD

Customer Actual Sales & Budget

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SAMPLE TRADING (S) PTE LTD()

PROJECT CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
<Non-Project>	719.25	4,693.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38,220.00	0.00	0.00	43,632.75
	2,100.00	5,100.00	1,100.00	0.00	1,300.00	1,200.00	0.00	1,300.00	1,500.00	0.00	1,500.00	0.00	15,100.00
	-1,380.75	-406.50	-1,100.00	0.00	-1,300.00	-1,200.00	0.00	-1,300.00	-1,500.00	38,220.00	-1,500.00	0.00	28,532.75
TUAS ICA 1	410.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	410.00
KLCC PHASE 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	410.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	410.00
T. SALES OF 700-D001	1,129.25	4,693.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38,220.00	0.00	0.00	44,042.75
T. BUDG. OF 700-D001	2,100.00	5,100.00	1,100.00	0.00	1,300.00	1,200.00	0.00	1,300.00	1,500.00	0.00	1,500.00	0.00	15,100.00
VARIANCE OF 700-D001	-970.75	-406.50	-1,100.00	0.00	-1,300.00	-1,200.00	0.00	-1,300.00	-1,500.00	38,220.00	-1,500.00	0.00	28,942.75
% SALES OF 700-D001	2.56%	10.66%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	86.78%	0.00%	0.00%	
% BUDG. OF 700-D001	13.91%	33.77%	7.28%	0.00%	8.61%	7.95%	0.00%	8.61%	9.93%	0.00%	9.93%	0.00%	

700-T001 TRIWAY PTE LTD

<Non-Project>	1,227.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,605.05	0.00	45,832.71
	0.00	0.00	1,200.00	0.00	1,300.00	0.00	1,400.00	0.00	1,600.00	0.00	2,130.00	0.00	7,630.00
	1,227.66	0.00	-1,200.00	0.00	-1,300.00	0.00	-1,400.00	0.00	-1,600.00	0.00	42,475.05	0.00	38,202.71
T. SALES OF 700-T001	1,227.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,605.05	0.00	45,832.71
T. BUDG. OF 700-T001	0.00	0.00	1,200.00	0.00	1,300.00	0.00	1,400.00	0.00	1,600.00	0.00	2,130.00	0.00	7,630.00
VARIANCE OF 700-T001	1,227.66	0.00	-1,200.00	0.00	-1,300.00	0.00	-1,400.00	0.00	-1,600.00	0.00	42,475.05	0.00	38,202.71
% SALES OF 700-T001	2.68%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	97.32%	0.00%	
% BUDG. OF 700-T001	0.00%	0.00%	15.73%	0.00%	17.04%	0.00%	18.35%	0.00%	20.97%	0.00%	27.92%	0.00%	

700-U001 UOK (S) PTE LTD

<Non-Project>	23,986.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,160.00	65,146.45
	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	1,000.00	1,000.00	0.00	5,000.00	0.00	3,000.00	15,000.00
	22,986.45	-1,000.00	0.00	-2,000.00	-1,000.00	0.00	-1,000.00	-1,000.00	0.00	-5,000.00	0.00	38,160.00	50,146.45
T. SALES OF 700-U001	23,986.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,160.00	65,146.45
T. BUDG. OF 700-U001	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	1,000.00	1,000.00	0.00	5,000.00	0.00	3,000.00	15,000.00
VARIANCE OF 700-U001	22,986.45	-1,000.00	0.00	-2,000.00	-1,000.00	0.00	-1,000.00	-1,000.00	0.00	-5,000.00	0.00	38,160.00	50,146.45
% SALES OF 700-U001	36.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	63.18%	
% BUDG. OF 700-U001	6.67%	6.67%	0.00%	13.33%	6.67%	0.00%	6.67%	6.67%	0.00%	33.33%	0.00%	20.00%	

700-U002 US TECHNOLOGY LIMITED

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SAMPLE TRADING (S) PTE LTD()

PROJECT CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
<Non-Project>	430.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	430.46
	0.00	0.00	0.00	9,100.00	0.00	11,000.00	6,580.00	0.00	3,250.00	0.00	0.00	1,258.00	31,188.00
	430.46	0.00	0.00	-9,100.00	0.00	-11,000.00	-6,580.00	0.00	-3,250.00	0.00	0.00	-1,258.00	-30,757.54
T. SALES OF 700-U002	430.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	430.46
T. BUDG. OF 700-U002	0.00	0.00	0.00	9,100.00	0.00	11,000.00	6,580.00	0.00	3,250.00	0.00	0.00	1,258.00	31,188.00
VARIANCE OF 700-U002	430.46	0.00	0.00	-9,100.00	0.00	-11,000.00	-6,580.00	0.00	-3,250.00	0.00	0.00	-1,258.00	-30,757.54
% SALES OF 700-U002	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF 700-U002	0.00%	0.00%	0.00%	29.18%	0.00%	35.27%	21.10%	0.00%	10.42%	0.00%	0.00%	4.03%	

700-W001 WAI HONG INTERNATIONAL TRADING

<Non-Project>	134,733.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	134,733.94
	1,100.00	0.00	3,200.00	0.00	1,500.00	1,600.00	1,780.00	1,950.00	0.00	1,640.00	0.00	1,370.00	14,140.00
	133,633.94	0.00	-3,200.00	0.00	-1,500.00	-1,600.00	-1,780.00	-1,950.00	0.00	-1,640.00	0.00	-1,370.00	120,593.94
T. SALES OF 700-W001	134,733.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	134,733.94
T. BUDG. OF 700-W001	1,100.00	0.00	3,200.00	0.00	1,500.00	1,600.00	1,780.00	1,950.00	0.00	1,640.00	0.00	1,370.00	14,140.00
VARIANCE OF 700-W001	133,633.94	0.00	-3,200.00	0.00	-1,500.00	-1,600.00	-1,780.00	-1,950.00	0.00	-1,640.00	0.00	-1,370.00	120,593.94
% SALES OF 700-W001	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF 700-W001	7.78%	0.00%	22.63%	0.00%	10.61%	11.32%	12.59%	13.79%	0.00%	11.60%	0.00%	9.69%	

700-W002 WEST DIGITAL SDN BHD

<Non-Project>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	1,680.00	0.00	1,697.00	2,846.00	8,734.00	0.00	6,497.00	0.00	4,975.00	0.00	0.00	2,645.00	29,074.00
	-1,680.00	0.00	-1,697.00	-2,846.00	-8,734.00	0.00	-6,497.00	0.00	-4,975.00	0.00	0.00	-2,645.00	-29,074.00
T. SALES OF 700-W002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
T. BUDG. OF 700-W002	1,680.00	0.00	1,697.00	2,846.00	8,734.00	0.00	6,497.00	0.00	4,975.00	0.00	0.00	2,645.00	29,074.00
VARIANCE OF 700-W002	-1,680.00	0.00	-1,697.00	-2,846.00	-8,734.00	0.00	-6,497.00	0.00	-4,975.00	0.00	0.00	-2,645.00	-29,074.00
% SALES OF 700-W002	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF 700-W002	5.78%	0.00%	5.84%	9.79%	30.04%	0.00%	22.35%	0.00%	17.11%	0.00%	0.00%	9.10%	

TOTAL SALES	502,437.44	46,263.00	35,679.00	33,589.50	39,973.50	33,854.10	31,807.65	36,429.75	33,390.00	38,220.00	44,605.05	42,525.00	918,773.99
TOTAL BUDGET	29,980.00	26,700.00	7,197.00	35,446.00	19,064.00	22,800.00	24,907.00	15,250.00	37,625.00	19,640.00	8,030.00	39,273.00	285,912.00
VARIANCE	472,457.44	19,563.00	28,482.00	-1,856.50	20,909.50	11,054.10	6,900.65	21,179.75	-4,235.00	18,580.00	36,575.05	3,252.00	632,861.99
% SALES	54.69%	5.04%	3.88%	3.66%	4.35%	3.68%	3.46%	3.96%	3.63%	4.16%	4.85%	4.63%	
% BUDGET	10.49%	9.34%	2.52%	12.40%	6.67%	7.97%	8.71%	5.33%	13.16%	6.87%	2.81%	13.74%	