

Customer Actual Sales & Budget

Debtor From : [] Agent From : [] Category From : [] Area From : []
 Debtor To : [] Agent To : [] Category To : [] Area To : []

SAMPLE TRADING (S) PTE LTD()

DEBTOR CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
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AMK ANG MO KIO

700-W001	134,733.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	134,733.94
WAI HONG INTERNATIONAL TRADING	1,100.00	0.00	3,200.00	0.00	1,500.00	1,600.00	1,780.00	1,950.00	0.00	1,640.00	0.00	1,370.00	14,140.00
	<u>133,633.94</u>	<u>0.00</u>	<u>(3,200.00)</u>	<u>0.00</u>	<u>(1,500.00)</u>	<u>(1,600.00)</u>	<u>(1,780.00)</u>	<u>(1,950.00)</u>	<u>0.00</u>	<u>(1,640.00)</u>	<u>0.00</u>	<u>(1,370.00)</u>	<u>120,593.94</u>
T. SALES OF AMK	134,733.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	134,733.94
T. BUDG. OF AMK	1,100.00	0.00	3,200.00	0.00	1,500.00	1,600.00	1,780.00	1,950.00	0.00	1,640.00	0.00	1,370.00	14,140.00
VARIANCE OF AMK	<u>133,633.94</u>	<u>0.00</u>	<u>(3,200.00)</u>	<u>0.00</u>	<u>(1,500.00)</u>	<u>(1,600.00)</u>	<u>(1,780.00)</u>	<u>(1,950.00)</u>	<u>0.00</u>	<u>(1,640.00)</u>	<u>0.00</u>	<u>(1,370.00)</u>	<u>120,593.94</u>
% SALES OF AMK	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF AMK	7.78%	0.00%	22.63%	0.00%	10.61%	11.32%	12.59%	13.79%	0.00%	11.60%	0.00%	9.69%	

CITY CITY

700-C001	102,650.63	0.00	0.00	0.00	0.00	0.00	31,807.65	0.00	33,390.00	0.00	0.00	0.00	167,848.28
CARE SOFTWARE SOLUTIONS	2,100.00	5,600.00	0.00	4,500.00	1,230.00	0.00	4,650.00	0.00	8,100.00	0.00	900.00	0.00	27,080.00
	<u>100,550.63</u>	<u>(5,600.00)</u>	<u>0.00</u>	<u>(4,500.00)</u>	<u>(1,230.00)</u>	<u>0.00</u>	<u>27,157.65</u>	<u>0.00</u>	<u>25,290.00</u>	<u>0.00</u>	<u>(900.00)</u>	<u>0.00</u>	<u>140,768.28</u>
700-D001	1,129.25	4,693.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38,220.00	0.00	0.00	44,042.75
DELL COMPUTER PTE LTD	2,100.00	5,100.00	1,100.00	0.00	1,300.00	1,200.00	0.00	1,300.00	1,500.00	0.00	1,500.00	0.00	15,100.00
	<u>(970.75)</u>	<u>(406.50)</u>	<u>(1,100.00)</u>	<u>0.00</u>	<u>(1,300.00)</u>	<u>(1,200.00)</u>	<u>0.00</u>	<u>(1,300.00)</u>	<u>(1,500.00)</u>	<u>38,220.00</u>	<u>(1,500.00)</u>	<u>0.00</u>	<u>28,942.75</u>
700-U001	23,986.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,160.00	65,146.45
UOK (S) PTE LTD	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	1,000.00	1,000.00	0.00	5,000.00	0.00	3,000.00	15,000.00
	<u>22,986.45</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(2,000.00)</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(1,000.00)</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(5,000.00)</u>	<u>0.00</u>	<u>38,160.00</u>	<u>50,146.45</u>
T. SALES OF CITY	127,766.33	4,693.50	0.00	0.00	0.00	0.00	31,807.65	0.00	33,390.00	38,220.00	0.00	41,160.00	277,037.48
T. BUDG. OF CITY	5,200.00	11,700.00	1,100.00	6,500.00	3,530.00	1,200.00	5,650.00	2,300.00	9,600.00	5,000.00	2,400.00	3,000.00	57,180.00
VARIANCE OF CITY	<u>122,566.33</u>	<u>(7,006.50)</u>	<u>(1,100.00)</u>	<u>(6,500.00)</u>	<u>(3,530.00)</u>	<u>(1,200.00)</u>	<u>26,157.65</u>	<u>(2,300.00)</u>	<u>23,790.00</u>	<u>33,220.00</u>	<u>(2,400.00)</u>	<u>38,160.00</u>	<u>219,857.48</u>
% SALES OF CITY	46.12%	1.69%	0.00%	0.00%	0.00%	0.00%	11.48%	0.00%	12.05%	13.80%	0.00%	14.86%	
% BUDG. OF CITY	9.09%	20.46%	1.92%	11.37%	6.17%	2.10%	9.88%	4.02%	16.79%	8.74%	4.20%	5.25%	

EU EUNOS

700-T001	1,227.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,605.05	0.00	45,832.71
TRIWAY PTE LTD	0.00	0.00	1,200.00	0.00	1,300.00	0.00	1,400.00	0.00	1,600.00	0.00	2,130.00	0.00	7,630.00
	<u>1,227.66</u>	<u>0.00</u>	<u>(1,200.00)</u>	<u>0.00</u>	<u>(1,300.00)</u>	<u>0.00</u>	<u>(1,400.00)</u>	<u>0.00</u>	<u>(1,600.00)</u>	<u>0.00</u>	<u>42,475.05</u>	<u>0.00</u>	<u>38,202.71</u>
T. SALES OF EU	1,227.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,605.05	0.00	45,832.71
T. BUDG. OF EU	0.00	0.00	1,200.00	0.00	1,300.00	0.00	1,400.00	0.00	1,600.00	0.00	2,130.00	0.00	7,630.00
VARIANCE OF EU	<u>1,227.66</u>	<u>0.00</u>	<u>(1,200.00)</u>	<u>0.00</u>	<u>(1,300.00)</u>	<u>0.00</u>	<u>(1,400.00)</u>	<u>0.00</u>	<u>(1,600.00)</u>	<u>0.00</u>	<u>42,475.05</u>	<u>0.00</u>	<u>38,202.71</u>
% SALES OF EU	2.68%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	97.32%	0.00%	
% BUDG. OF EU	0.00%	0.00%	15.73%	0.00%	17.04%	0.00%	18.35%	0.00%	20.97%	0.00%	27.92%	0.00%	

Customer Actual Sales & Budget

Debtor From : [] Agent From : [] Category From : [] Area From : []
 Debtor To : [] Agent To : [] Category To : [] Area To : []

SAMPLE TRADING (S) PTE LTD()

DEBTOR CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
JR JURONG													
700-A001	143,975.95	18,900.00	35,679.00	33,589.50	39,973.50	0.00	0.00	0.00	0.00	0.00	0.00	1,365.00	273,482.95
ADVANCE TRADING PTE LTD	20,000.00	12,000.00	0.00	10,000.00	0.00	5,000.00	0.00	0.00	15,000.00	13,000.00	0.00	21,000.00	96,000.00
	<u>123,975.95</u>	<u>6,900.00</u>	<u>35,679.00</u>	<u>23,589.50</u>	<u>39,973.50</u>	<u>(5,000.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>(15,000.00)</u>	<u>(13,000.00)</u>	<u>0.00</u>	<u>(19,635.00)</u>	<u>177,482.95</u>
T. SALES OF JR	143,975.95	18,900.00	35,679.00	33,589.50	39,973.50	0.00	0.00	0.00	0.00	0.00	0.00	1,365.00	273,482.95
T. BUDG. OF JR	20,000.00	12,000.00	0.00	10,000.00	0.00	5,000.00	0.00	0.00	15,000.00	13,000.00	0.00	21,000.00	96,000.00
VARIANCE OF JR	<u>123,975.95</u>	<u>6,900.00</u>	<u>35,679.00</u>	<u>23,589.50</u>	<u>39,973.50</u>	<u>(5,000.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>(15,000.00)</u>	<u>(13,000.00)</u>	<u>0.00</u>	<u>(19,635.00)</u>	<u>177,482.95</u>
% SALES OF JR	52.65%	6.91%	13.05%	12.28%	14.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.50%	
% BUDG. OF JR	20.83%	12.50%	0.00%	10.42%	0.00%	5.21%	0.00%	0.00%	15.63%	13.54%	0.00%	21.88%	
MAL MALAYSIA													
700-W002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
WEST DIGITAL SDN BHD	1,680.00	0.00	1,697.00	2,846.00	8,734.00	0.00	6,497.00	0.00	4,975.00	0.00	0.00	2,645.00	29,074.00
	<u>(1,680.00)</u>	<u>0.00</u>	<u>(1,697.00)</u>	<u>(2,846.00)</u>	<u>(8,734.00)</u>	<u>0.00</u>	<u>(6,497.00)</u>	<u>0.00</u>	<u>(4,975.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>(2,645.00)</u>	<u>(29,074.00)</u>
T. SALES OF MAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
T. BUDG. OF MAL	1,680.00	0.00	1,697.00	2,846.00	8,734.00	0.00	6,497.00	0.00	4,975.00	0.00	0.00	2,645.00	29,074.00
VARIANCE OF MAL	<u>(1,680.00)</u>	<u>0.00</u>	<u>(1,697.00)</u>	<u>(2,846.00)</u>	<u>(8,734.00)</u>	<u>0.00</u>	<u>(6,497.00)</u>	<u>0.00</u>	<u>(4,975.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>(2,645.00)</u>	<u>(29,074.00)</u>
% SALES OF MAL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF MAL	5.78%	0.00%	5.84%	9.79%	30.04%	0.00%	22.35%	0.00%	17.11%	0.00%	0.00%	9.10%	
TUAS TUAS													
700-C002	15,884.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,884.39
COSMIC CONSTRUCTION PTE LTD	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	3,000.00	1,000.00	2,000.00	0.00	0.00	0.00	11,000.00
	<u>14,884.39</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(2,000.00)</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(3,000.00)</u>	<u>(1,000.00)</u>	<u>(2,000.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>4,884.39</u>
T. SALES OF TUAS	15,884.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,884.39
T. BUDG. OF TUAS	1,000.00	1,000.00	0.00	2,000.00	1,000.00	0.00	3,000.00	1,000.00	2,000.00	0.00	0.00	0.00	11,000.00
VARIANCE OF TUAS	<u>14,884.39</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(2,000.00)</u>	<u>(1,000.00)</u>	<u>0.00</u>	<u>(3,000.00)</u>	<u>(1,000.00)</u>	<u>(2,000.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>4,884.39</u>
% SALES OF TUAS	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF TUAS	9.09%	9.09%	0.00%	18.18%	9.09%	0.00%	27.27%	9.09%	18.18%	0.00%	0.00%	0.00%	
US USA													
700-U002	430.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	430.46
US TECHNOLOGY LIMITED	0.00	0.00	0.00	9,100.00	0.00	11,000.00	6,580.00	0.00	3,250.00	0.00	0.00	1,258.00	31,188.00
	<u>430.46</u>	<u>0.00</u>	<u>0.00</u>	<u>(9,100.00)</u>	<u>0.00</u>	<u>(11,000.00)</u>	<u>(6,580.00)</u>	<u>0.00</u>	<u>(3,250.00)</u>	<u>0.00</u>	<u>0.00</u>	<u>(1,258.00)</u>	<u>(30,757.54)</u>

Order By Debtor Name
 Period : [31/12/2001]

Customer Actual Sales & Budget

24/03/2011 12:03:51 PM
 ADMIN

Debtor From : [] Agent From : [] Category From : [] Area From : []
 Debtor To : [] Agent To : [] Category To : [] Area To : []

SAMPLE TRADING (S) PTE LTD()

DEBTOR CODE & NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
T. SALES OF US	430.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	430.46
T. BUDG. OF US	0.00	0.00	0.00	9,100.00	0.00	11,000.00	6,580.00	0.00	3,250.00	0.00	0.00	1,258.00	31,188.00
VARIANCE OF US	430.46	0.00	0.00	(9,100.00)	0.00	(11,000.00)	(6,580.00)	0.00	(3,250.00)	0.00	0.00	(1,258.00)	(30,757.54)
% SALES OF US	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF US	0.00%	0.00%	0.00%	29.18%	0.00%	35.27%	21.10%	0.00%	10.42%	0.00%	0.00%	4.03%	

WL WOODLAND

700-B001	78,418.71	22,669.50	0.00	0.00	0.00	33,854.10	0.00	36,429.75	0.00	0.00	0.00	0.00	171,372.06
BEST TECH ENGINEERING PTE LTD	1,000.00	2,000.00	0.00	5,000.00	3,000.00	4,000.00	0.00	10,000.00	1,200.00	0.00	3,500.00	10,000.00	39,700.00
	77,418.71	20,669.50	0.00	(5,000.00)	(3,000.00)	29,854.10	0.00	26,429.75	(1,200.00)	0.00	(3,500.00)	(10,000.00)	131,672.06
T. SALES OF WL	78,418.71	22,669.50	0.00	0.00	0.00	33,854.10	0.00	36,429.75	0.00	0.00	0.00	0.00	171,372.06
T. BUDG. OF WL	1,000.00	2,000.00	0.00	5,000.00	3,000.00	4,000.00	0.00	10,000.00	1,200.00	0.00	3,500.00	10,000.00	39,700.00
VARIANCE OF WL	77,418.71	20,669.50	0.00	(5,000.00)	(3,000.00)	29,854.10	0.00	26,429.75	(1,200.00)	0.00	(3,500.00)	(10,000.00)	131,672.06
% SALES OF WL	45.76%	13.23%	0.00%	0.00%	0.00%	19.75%	0.00%	21.26%	0.00%	0.00%	0.00%	0.00%	
% BUDG. OF WL	2.52%	5.04%	0.00%	12.59%	7.56%	10.08%	0.00%	25.19%	3.02%	0.00%	8.82%	25.19%	

TOTAL SALES	502,437.44	46,263.00	35,679.00	33,589.50	39,973.50	33,854.10	31,807.65	36,429.75	33,390.00	38,220.00	44,605.05	42,525.00	918,773.99
TOTAL BUDGET	29,980.00	26,700.00	7,197.00	35,446.00	19,064.00	22,800.00	24,907.00	15,250.00	37,625.00	19,640.00	8,030.00	39,273.00	285,912.00
VARIANCE	472,457.44	19,563.00	28,482.00	(1,856.50)	20,909.50	11,054.10	6,900.65	21,179.75	(4,235.00)	18,580.00	36,575.05	3,252.00	632,861.99
% SALES	54.69%	5.04%	3.88%	3.66%	4.35%	3.68%	3.46%	3.96%	3.63%	4.16%	4.85%	4.63%	
% BUDGET	10.49%	9.34%	2.52%	12.40%	6.67%	7.97%	8.71%	5.33%	13.16%	6.87%	2.81%	13.74%	

10 DEBTORS PRINTED